\* 1. NAME of organisation:

\* 2. NAME of person completing the survey:

\* 3. POSITION (Chief Executive preferred):

4. Are you more or less optimistic about the general business situation in your sector, than you were this time last year?

Much less optimistic	Less optimistic	Neutral	More optimistic	Much more optimistic
$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$

## 5. Levels of optimism

What are the main factors, other than COVID-19, influencing this feeling of more or less optimism?

How has COVID-19 influenced this feeling of more or less optimism?

En	nan	CD
1 11	ian	して

6. What has been the trend for your organisation with regard to income? Compared to this time last year, income has gone:

Down by more than 10%	Down by 6-10%	Down by 1-5%	Stayed about the same	Up by 1-5%	Up by 6-10%	Up by more than 10%
$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
7. Income What are the mair	factors influencing	this trend?				
What is the impac	t of this income char	nge on your organ	isation?			
How has COVID-1	9 specifically influer	nced this trend?				
8. What has be	en the trend for	your organisa	tion with regard t	o operating su	Irpluses? Comp	pared to this
time last year,	operating surplu	ses have gene	erally gone:			
Down by more than 10%	Down by 6-10%	Down by 1-5%	Stayed about the same	Up by 1-5%	Up by 6-10%	Up by more than 10%
$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
What are the mair change?	factors influencing	this trend? What is	s the impact on your	organisation? Do	you expect this tre	end to continue or to

9. Have costs to run y (e.g. PPE costs, staffi	our services increased or dec	creased as a result of the i	response to the pandemic?
Costs have:	ig, buildings, etc <i>j</i>		
O Decreased by more	than 10%		
Decreased by 6-10%			
Decreased by 1-5%			
Stayed about the sa	ne		
Increased by 1-5%			
Increased by 6-10%			
Increased by more the	1an 10%		
different types of services,	e drivers behind these increases or o please let us know how.		
LO. What proportion of yo	ur services would you say ar	e funded at sustainable le <sup>.</sup> 51-75%	vels?
1. Sustainability of servi	ces		
las the proportion of services	running at a deficit increased or deci	reased in the last 12 months?	
Vhat are the main factors behi	nd this trend?		
some of your services are fur	nded below sustainable levels, how a	are these services financed?	
las running services during the	e COVID-19 pandemic affected your	level of reserves and/or service	edeficits? If so, how?

. What has been the				
st year the number o	of services we operate	e at a deficit has		
ecreased by more than 10%	Decreased by 5-10%	Remained about same	Increased by 5-10%	Increased by more that 6 10%
$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
e these deficits threateni icits?	ng the sustainability of any	/ service? What action, if a	any, are you planning to	o take to address service
serves have gone:	e trend for your orgar	-	o reserves? Compa	ared to this time last ye
Down by more than 10% Down	by 6-10% Down by 1-59	Stayed about the % same	Up by 1-5% Up b	Up by more tha by 6-10% 10%
$\bigcirc$	0 0	$\bigcirc$	0	0
Ves No	rarily close down any		ockdown period in	late 2020 and 2021?
Yes No What affected your dec	e down any services d	to close services?		late 2020 and 2021? ur total services were
Ves No What affected your dec	e down any services d	to close services?		
Yes No What affected your dec	e down any services d	to close services?		
Yes No What affected your dec 15. If you did close temporarily closed 1-25%	e down any services d	to close services?		
Yes No What affected your dec 15. If you did close temporarily closed 1-25% 26-50%	e down any services d	to close services?		
Yes No What affected your ded 15. If you did close temporarily closed 1-25% 26-50% 51-75% 76-100%	e down any services d	to close services?	t percentage of you	ur total services were
Yes No What affected your ded 15. If you did close temporarily closed 1-25% 26-50% 51-75% 76-100%	e down any services d	to close services?	t percentage of you	ur total services were

Yes   No   ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed ase explain how your use of digital technology has expanded or changed bill digital technology has expande	. Since the start of the lution to transform or	prevent the closure of any	/ services?	
No         use explain what technology you used and what difference it made         If you use digital technology in services, have you further expanded its use or changed how yoe last year?         Yes         No         use explain how your use of digital technology has expanded or changed         nat proportion of your services received inflationary uplifts since this time last year?         0-25%       26-50%         51-75%       76-100%         e the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to contil?         Has your organisation experienced budget cuts by any local authority since this time last year?         Yes         No	Yes, to transform servi	ces		
No         use explain what technology you used and what difference it made         If you use digital technology in services, have you further expanded its use or changed how yoe last year?         Yes         No         use explain how your use of digital technology has expanded or changed         nat proportion of your services received inflationary uplifts since this time last year?         0-25%       26-50%         51-75%       76-100%         e the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to contil?         Has your organisation experienced budget cuts by any local authority since this time last year?         Yes         No	Yes, to prevent closure	e of services		
If you use digital technology in services, have you further expanded its use or changed how y he last year?          Yes         No         ase explain how your use of digital technology has expanded or changed         hat proportion of your services received inflationary uplifts since this time last year?         0-25%       26-50%         51-75%       76-100%         e the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to conting?         Has your organisation experienced budget cuts by any local authority since this time last year?         Yes         No	_			
If you use digital technology in services, have you further expanded its use or changed how you he last year?         Yes         No         use explain how your use of digital technology has expanded or changed         nat proportion of your services received inflationary uplifts since this time last year?         0-25%       26-50%         51-75%       76-100%         e the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to contine?         Has your organisation experienced budget cuts by any local authority since this time last year?         Yes         No				
he last year?   Yes   No   isse explain how your use of digital technology has expanded or changed nat proportion of your services received inflationary uplifts since this time last year? 0-25% 26-50% 51-75% 76-100% e the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to contin? Has your organisation experienced budget cuts by any local authority since this time last year Yes No	ase explain what technolo	gy you used and what differenc		
he last year?   Yes   No   isse explain how your use of digital technology has expanded or changed nat proportion of your services received inflationary uplifts since this time last year? 0-25% 26-50% 51-75% 76-100% e the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to contin? Has your organisation experienced budget cuts by any local authority since this time last year Yes No				
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No         ase explain how your use of digital technology has expanded or changed         nat proportion of your services received inflationary uplifts since this time last year?         0-25%       26-50%         26-50%       51-75%         76-100%         e the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to contriv?         Has your organisation experienced budget cuts by any local authority since this time last year         Yes         No	he last year?			
Asse explain how your use of digital technology has expanded or changed  hat proportion of your services received inflationary uplifts since this time last year?  0-25% 26-50% 51-75% 76-100% e the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to contin  e the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to contin  Has your organisation experienced budget cuts by any local authority since this time last year Yes No	Yes			
hat proportion of your services received inflationary uplifts since this time last year?         0-25%       26-50%       51-75%       76-100%         0       0       0       0       0       0         e the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to conting       Do you expect this trend to conting         Has your organisation experienced budget cuts by any local authority since this time last year       Yes         No       No       No       No	No			
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Has your organisation experienced budget cuts by any local authority since this time last year Yes No				-
Has your organisation experienced budget cuts by any local authority since this time last year Yes No				-
) Yes ) No	0-25%	26-50%	51-75%	76-100%
) Yes ) No	0-25%	26-50%	51-75%	76-100%
) Yes ) No	0-25%	26-50%	51-75%	76-100%
) Yes ) No	0-25%	26-50%	51-75%	76-100%
No	0-25%	26-50%	51-75%	76-100%
	0-25%	26-50%	51-75% act on your organisation? Do you	76-100% expect this trend to contin
this reduction in budget tied (or claimed to be tied) to the government's response to COVID-19?	0-25% re the main factors influen ? Has your organisatio	26-50%	51-75% act on your organisation? Do you	76-100% expect this trend to contin
	0-25% re the main factors influen ? Has your organisatio Yes	26-50%	51-75% act on your organisation? Do you	76-100% expect this trend to contin
	0-25% re the main factors influen ? Has your organisation Yes No	26-50% cing this trend? What is the imp	51-75% act on your organisation? Do you ts by any local authority sin	76-100% expect this trend to contir
	0-25% re the main factors influen ? . Has your organisation Yes No	26-50% cing this trend? What is the imp	51-75% act on your organisation? Do you ts by any local authority sin	76-100% expect this trend to contir
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	0-25% re the main factors influen ? Has your organisation Yes No	26-50% cing this trend? What is the imp	51-75% act on your organisation? Do you ts by any local authority sin	76-100% expect this trend to contir

20. What percentage of all of your services have been subject to local authority budget cuts?         one         1-25%         2-26-50%         5-175%         76-100%         Is there a particular type of service that has been more affected by cuts? Have cuts been more or less significant in some types services or particular areas?         21. Since this time last year have you abstained from or withdrawn during a procurement process becau the terms were not financially viable?         Yes         No         If you did decide to abstain or withdraw from a procurement process, what type of service was it? What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change?         Were any of these procurement processes run beyond the start of lockdown? If so, where were they and what type of service were they procuring?         23. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?         Yes         No         If you withdraw from a contract, what type of service was if? What are the main factors influencing this trend? What is the impact or to change?         Yes         No         If you withdraw from a contract, what type of service was if? What are the main factors influencing this trend? What is the impact or to change?         Yes         No         If you windraw from a contract, what type of service		
1.25% 26-50% 51-75% 76-100% Is there a particular type of service that has been more affected by cuts? Have cuts been more or less significant in some types services or particular areas? 21. Since this time last year have you abstained from or withdrawn during a procurement process becau the terms were not financially viable? Yes No If you did decide to abstain or withdraw from a procurement process, what type of service was it? What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change? Were any of these procurement processes run beyond the start of lockdown? If so, where were they and what type of service were they procuring? 23. Since this time last year have you withdrawn from current contracts because they were no longer financially viable? Yes No If you withdrew from a contract, what type of service was it? What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change? 23. Since this time last year have you withdrawn from current contracts because they were no longer financially viable? Yes No If you withdrew from a contract, what type of service was it? What are the main factors influencing this trend? What is the impact on you withdrawn from current contracts because they were no longer financially viable?	20. What percen	tage of all of your services have been subject to local authority budget cuts?
26-50%     51-75%     76-100%  Is there a particular type of service that has been more affected by cuts? Have cuts been more or less significant in some types services or particular areas?  21. Since this time last year have you abstained from or withdrawn during a procurement process becau the terms were not financially viable?     Yes     No  If you did decide to abstain or withdraw from a procurement process, what type of service was it? What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change?  Were any of these procurement processes run beyond the start of lockdown? If so, where were they and what type of service were they procuring?  23. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?     Yes     No  14. You withdrew from a contract, what type of service was it? What are the main factors influencing this trend? What is the impact Yes	none	
51-75%         76-100%         Is there a particular type of service that has been more affected by cuts? Have cuts been more or less significant in some types services or particular areas?         21. Since this time last year have you abstained from or withdrawn during a procurement process becauthe terms were not financially viable?         Yes         No         If you did decide to abstain or withdraw from a procurement process, what type of service was it? What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change?         Were any of these procurement processes run beyond the start of lockdown? If so, where were they n and what type of service were they procuring?         23. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?         Yes         No         13. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?         Yes         No         If you withdrew from a contract, what type of service was it? What are the main factors influencing this trend? What is the impact	1-25%	
51-75%         76-100%         Is there a particular type of service that has been more affected by cuts? Have cuts been more or less significant in some types services or particular areas?         21. Since this time last year have you abstained from or withdrawn during a procurement process becauthe terms were not financially viable?         Yes         No         If you did decide to abstain or withdraw from a procurement process, what type of service was it? What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change?         Were any of these procurement processes run beyond the start of lockdown? If so, where were they n and what type of service were they procuring?         23. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?         Yes         No         13. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?         Yes         No         If you withdrew from a contract, what type of service was it? What are the main factors influencing this trend? What is the impact	26-50%	
76-100%         Is there a particular type of service that has been more affected by cuts? Have cuts been more or less significant in some types services or particular areas?         21. Since this time last year have you abstained from or withdrawn during a procurement process becaut the terms were not financially viable?         Yes         No         If you did decide to abstain or withdraw from a procurement process, what type of service was it? What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change?         Were any of these procurement processes run beyond the start of lockdown? If so, where were they and what type of service were they procuring?         23. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?         Yes         No         13. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?         Yes         No         14. You withdrew from a contract, what type of service was it? What are the main factors influencing this trend? What is the impact		
Is there a particular type of service that has been more affected by cuts? Have cuts been more or less significant in some types services or particular areas?		
services or particular areas?         21. Since this time last year have you abstained from or withdrawn during a procurement process becau         the terms were not financially viable?         Yes         No         If you did decide to abstain or withdraw from a procurement process, what type of service was it? What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change?         Were any of these procurement processes run beyond the start of lockdown? If so, where were they and what type of service were they procuring?         23. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?         Yes         No         If you withdrew from a contract, what type of service was it? What are the main factors influencing this trend? What is the impact	76-100%	
the terms were not financially viable?  Yes No If you did decide to abstain or withdraw from a procurement process, what type of service was it? What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change?  Were any of these procurement processes run beyond the start of lockdown? If so, where were they and what type of service were they procuring?  3. Since this time last year have you withdrawn from current contracts because they were no longer financially viable? Yes No If you withdrew from a contract, what type of service was it? What are the main factors influencing this trend? What is the impact		
No         If you did decide to abstain or withdraw from a procurement process, what type of service was it? What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change?         .       .         .		
If you did decide to abstain or withdraw from a procurement process, what type of service was it? What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change?	Ves	
influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change?	Νο	
23. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?  Yes No If you withdrew from a contract, what type of service was it? What are the main factors influencing this trend? What is the impact		
23. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?  Yes No If you withdrew from a contract, what type of service was it? What are the main factors influencing this trend? What is the impact		
23. Since this time last year have you withdrawn from current contracts because they were no longer financially viable?  Yes No If you withdrew from a contract, what type of service was it? What are the main factors influencing this trend? What is the impact		
	23. Since this tim financially viable Yes No If you withdrew from	f service were they procuring? he last year have you withdrawn from current contracts because they were no longer ? a contract, what type of service was it? What are the main factors influencing this trend? What is the impact

## Finance

24. If you withdrew from a current contract in the last year, what happened to the service?

- The service is now delivered by a different Voluntary Sector provider
- The service is now delivered by a different Private Sector provider
- The service is now delivered "in-house" by the Local Authority
- The service is no longer being delivered
  - Not Known
- Other (please state below)

What has been the impact on the service and service users?

Please provide any notable details about the increase or decrease; i.e. the type of contracts (part-time, full-time, zero hours; ermanent vs. fixed term, type of role, etc.); position within the organisation; proportion of agency staff.	Please provide any notable details about the increase or decrease; i.e. the type of contracts (part-time, full-time, zero hours; ermanent vs. fixed term, type of role, etc.); position within the organisation; proportion of agency staff.	Please provide any notable details about the increase or decrease; i.e. the type of contracts (part-time, full-time, zero hours; itermanent vs. fixed term, type of role, etc.); position within the organisation; proportion of agency staff.	Down by 11-20% Do	own by 6-10%	Down by 1-5%	Stayed about the same	Up by 1-5%	Up by 6-10%	Up by 11-20%
ermanent vs. fixed term, type of role, etc.); position within the organisation; proportion of agency staff.         26. What has been the trend for your organisation with regard to staff pay and conditions? Compared to his time last year pay and conditions have         stayed about the reduced a lot reduced a little same improved a little improved a little improved a little improved a lot         Pay       Ocnditions         Conditions       Ocnditions the impact on your organisation? Do you expect this trend to continue or hange?         27. What has been the trend for your organisation with regard to training and development budgets? Compared to this time last year these budgets have         Down by more       Stayed about the same       Up by nore than 10%         Down by 6-10%       Down by 1-5%       Same       Up by 1-5%       Up by 96-10%         Vhat are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or hange?	ermanent vs. fixed term, type of role, etc.); position within the organisation; proportion of agency staff.	Pay		0	$\bigcirc$	$\bigcirc$	0		0
his time last year pay and conditions have          reduced a lot       reduced a little       same       improved a little       improved a lot         Pay       Conditions	his time last year pay and conditions have          stayed about the         reduced a lot         reduced a lot       reduced a little       same       improved a little       improved a lot         Pay       O       O       O       O       O       O         Conditions       O       O       O       O       O       O         Vhat are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or hange?       O       O       O       O         V7. What has been the trend for your organisation with regard to training and development budgets?       Compared to this time last year these budgets have       Up by more tha 10%       Down by 6-10%       Down by 1-5%       Up by 1-5%       Up by 9 c-10%       10%         Vhat are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or organisation?       O       O       O	his time last year pay and conditions have          stayed about the         reduced a lot       reduced a little       same       improved a little       improved a lot         Pay       Onditions       On							, zero hours;
Pay Conditions Conditi	Pay       Conditions       Conditis and Conditis and Conditions       Conditions	Pay       Conditions       Conditis and Conditis and Conditions       Conditions		pay and cond	litions have	stay	/ed about the		
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than 10%       Down by 6-10%       Down by 1-5%       same       Up by 1-5%       Up by 6-10%       10%         Image: What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or       Image: What is the impact on your organisation? Do you expect this trend to continue or	than 10%       Down by 6-10%       Down by 1-5%       same       Up by 1-5%       Up by 6-10%       10%         Image: What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or       Image: What is the impact on your organisation? Do you expect this trend to continue or	than 10%       Down by 6-10%       Down by 1-5%       same       Up by 1-5%       Up by 6-10%       10%         Image: Comparison of the provided strength of th	Vhat are the main fact	tors influencing th	his trend? What is	the impact on you	ur organisation?	Do you expect this tr	end to continue of
Vhat are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or	Vhat are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or	Vhat are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or	Vhat are the main fact hange? 27. What has beer	n the trend for	r your organisa	ation with regar			
			Vhat are the main fact hange? 27. What has beer Compared to this t Down by more	n the trend for time last year	r your organisa these budgets	ation with regar s have Stayed about the	rd to training a	and development	budgets? Up by more that
			Vhat are the main fact hange? 27. What has beer Compared to this t Down by more	n the trend for time last year	r your organisa these budgets	ation with regar s have Stayed about the	rd to training a	and development	budgets? Up by more that

In the last 12 months, h	ave you experienced diffi	culty recruiting suitable stat	ff?
We've experienced a lot of difficulty	We've experienced some difficulty	We've not experienced very much difficulty	We've experienced no difficulty
$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
ich job roles or service types, i impact on your organisation?	f any, have proved difficult to re	cruit into? What are the main fact	tors influencing this and what is
How has COVID-19 affe	ected your ability to recrui	t suitable staff?	
30. Has the 2.2% increa hourly rates?	se in Scottish Living Wag	e agreed in April 2021 beer	n fully covered by increases i
Yes, the cost has been	completely covered in all LA are	eas	
The cost has been com	pletely covered in some LA are	as but not in others	
The cost has been part	ially covered in some areas		
No, the cost has not be	en covered in any LA area in w	nich we work	
What has been the impact on	your organisation? If the costs	have not been covered, how are	you meeting the shortfall?
31. What percentage of	staff did you place on furl	ough for any period of time	in the last 12 months?
76-100%			
51-75%			
26-50%			
1-25%			
None			
~	s or services that were more aff	ected than others? Have these	staff now returned to work?
~	s or services that were more aff	ected than others? Have these s	staff now returned to work?

Children, Young People and Families
32. Do you deliver services to Children, Young People or Families?
No

Children, Young People and Familie	Children,	Young	People	and	Families
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33. Are you involved with children's services planning in any of the areas where you work?

- Yes, all of the areas in which we work
  - Yes, most of the areas in which we work
  - Yes, some of the areas in which we work
  - Yes, a few of the areas in which we work
  - No, we are not involved in any integration structures
  - not applicable

What was your involvement and what has been the impact on your organisation? What difference has this made to the plan and to services locally?

34. Have you had any experience since the COVID-19 pandemic began of innovation, collaboration or alternative methods (instead of competitive tendering) of planning and commissioning services, with statutory partners?

35. Do you provide ho	ousing related su	pport in any part of your o	rganisation?	
	, support for soci	uld include advice provisic al engagement, helping wi milar services.	-	
Yes				
No				
rovision of housing rela upport we provide has g	ted support? Cor gone own by between 10%	-	ar the amount of by between 10%	of housing related
Down by more than 25%	to 24%	approximately constant	24%	Up by more than 25%
			$\bigcirc$	$\bigcirc$
nange?		Vhat is the impact on your organiant of the impact of the second se		pect this trend to continue or t
hange?				Dect this trend to continue or t
hange?				Dect this trend to continue or t
hange?				Dect this trend to continue or t
hange?				Dect this trend to continue or t
hange?				Dect this trend to continue or t
hange?				Dect this trend to continue or t
hange?				Dect this trend to continue or t

Early Intervention Services				
<ul> <li>38. Do you provide any early intervention services?</li> <li>Yes</li> <li>No</li> <li>39. If you provide early intervention services, what has been the trend for your organisation with regard to early intervention services? compared to this time last year that amount of early intervention services we</li> </ul>				
provide has gone	nces? compared to ti	iis time last year that	amount of early interv	endon services we
Down by more than 25%	Down by between 10% to 24%	it has remained approximately constant	Up by between 10% to 24%	Up by more than 25%
$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
What are the main factors influencing this trend? What is the impact on your organisation? Do you expect this trend to continue or to change?				

## Thank you very much for taking the time to complete this survey.

40. Do you have any other comments you would like to add?